



seaQuest

Marine Project Management Ltd





# seaQuest

## Marine Project Management Ltd

SeaQuest Marine Project Management provides shipowners, shipmanagers and maritime stakeholders with expert professional consultancy, project management and supervision services for newbuild and marine conversions projects worldwide.

SeaQuest has a senior management team with over 270 years combined experience, employs locally based project managers, has a South Korea based managing director and offers an expert multinational team of naval architects, engineers, project managers and inspectors.

SeaQuest can call on a large pool of local manpower at its operations throughout Asia ship building countries.

SeaQuest was established in Hong Kong on October 2003 by three partners, following a successful Korean new building project in the early 2000. The Geneva Branch Office was soon opened. The company has also a subsidiary office in Beijing.

Sister company SeaQuest Shipmanagement provides a full range of technical management and crewing services.

## What do we offer?

### **Longer lasting assets**

Our clients' vessels are built to ensure longer operating lives.

### **Minimal downtime**

A well-built vessel will spend less time in the repair yard and more time at sea.

### **Vessel efficiency**

Effective implementation of owner's requirements and best solutions for enhancing ship operational capability: decisions made throughout the build process have a huge impact on the vessel's future running costs.

### **Higher asset value**

Working with SeaQuest and building to the best quality standard ensure that our clients' assets achieve higher prices in the second-hand market.

### **Compliance**

Our clients are assured of vessels which meet current and future international standards and regulations. We always carry out the effective checking of design weakness and proposal of recovery solutions.

### **Peace of mind**

Our experienced team offers the professionalism and knowledge needed to guide any shipowner through the complexities of any project: we are very effective in providing support during technical negotiation for achieving best specification and favorable contractual terms.

## How do we achieve this?

### **Experience**

Over 100 projects were successfully completed by SeaQuest naval architects and engineers for 270 vessels delivered to date. Our team is familiar with Asian culture and shipbuilding methods and has in-depth knowledge of the manufacturers and their capability to comply with quality standards, delivery time, best market price. Experienced people and high standards mean an excellent safety record.

### **High Standards**

Our ISO certified Safety and Quality Assurance System allows ships to be built to the highest standard anywhere in the world. We have a resolute approach to project management as outlined by IMO MSC 77/2/6.

### **Cost control**

Stringent cost control prevent overruns on any of our projects.

### **Work ethics**

Customers first

Honesty, Integrity and Loyalty

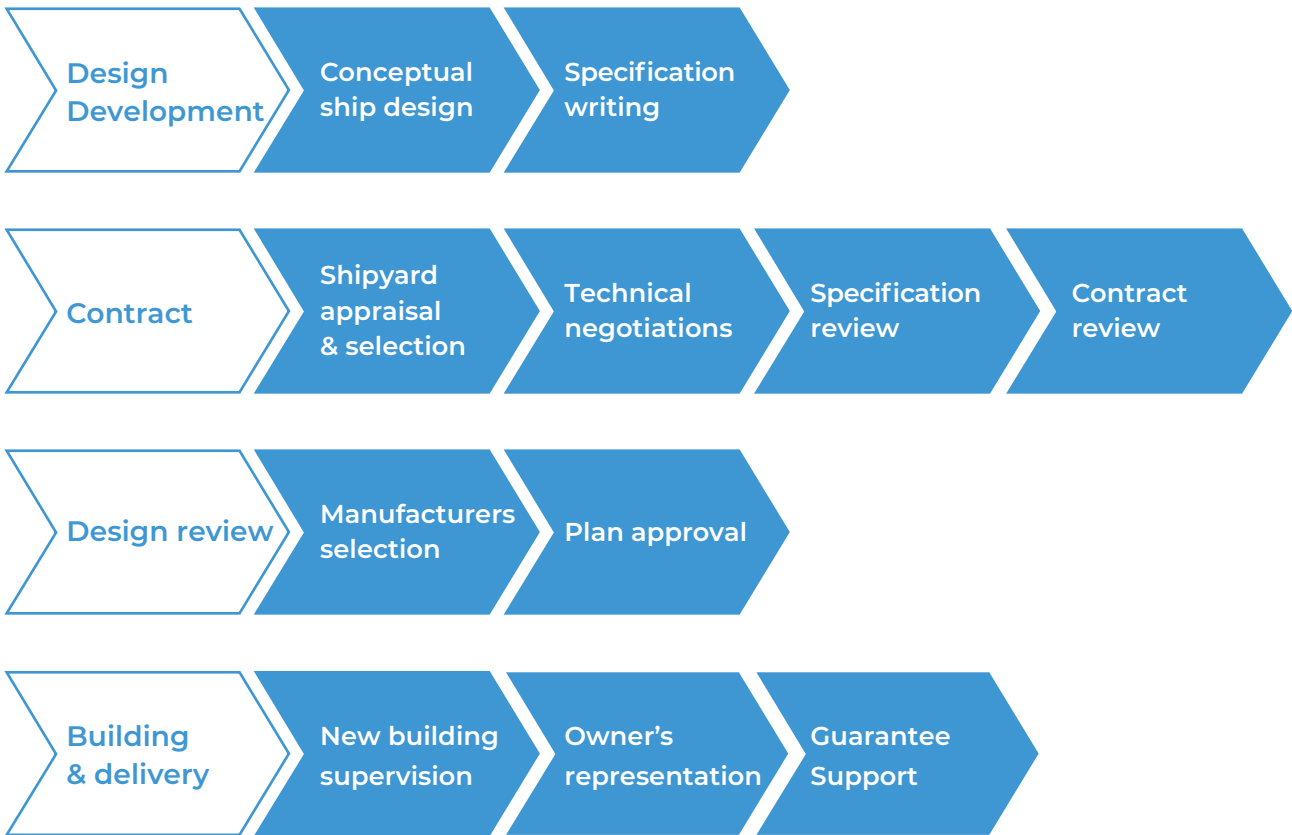
Independence

Commitment to Excellence: Safety and Quality

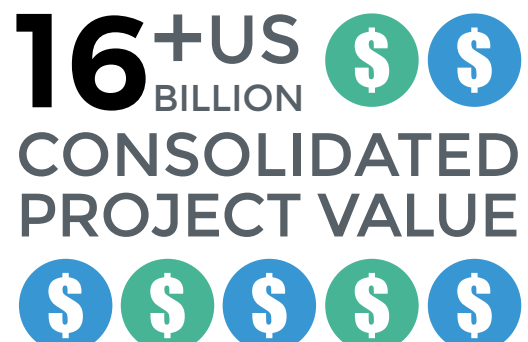
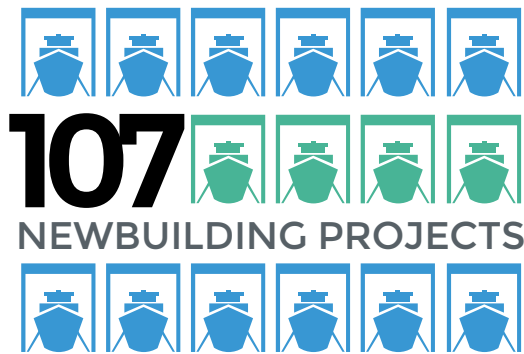
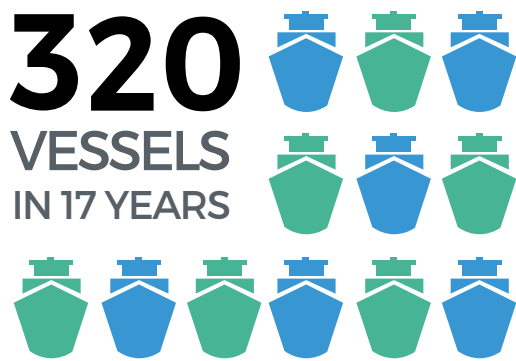
Confidentiality

# Services

SeaQuest provides a wide range of quality services. From assigning an individual specialist, to developing and managing complex shipbuilding and conversion projects, the company offers unique engineering and commercial packages tailored to suit each individual project and client.



# Facts & Figures at a glance







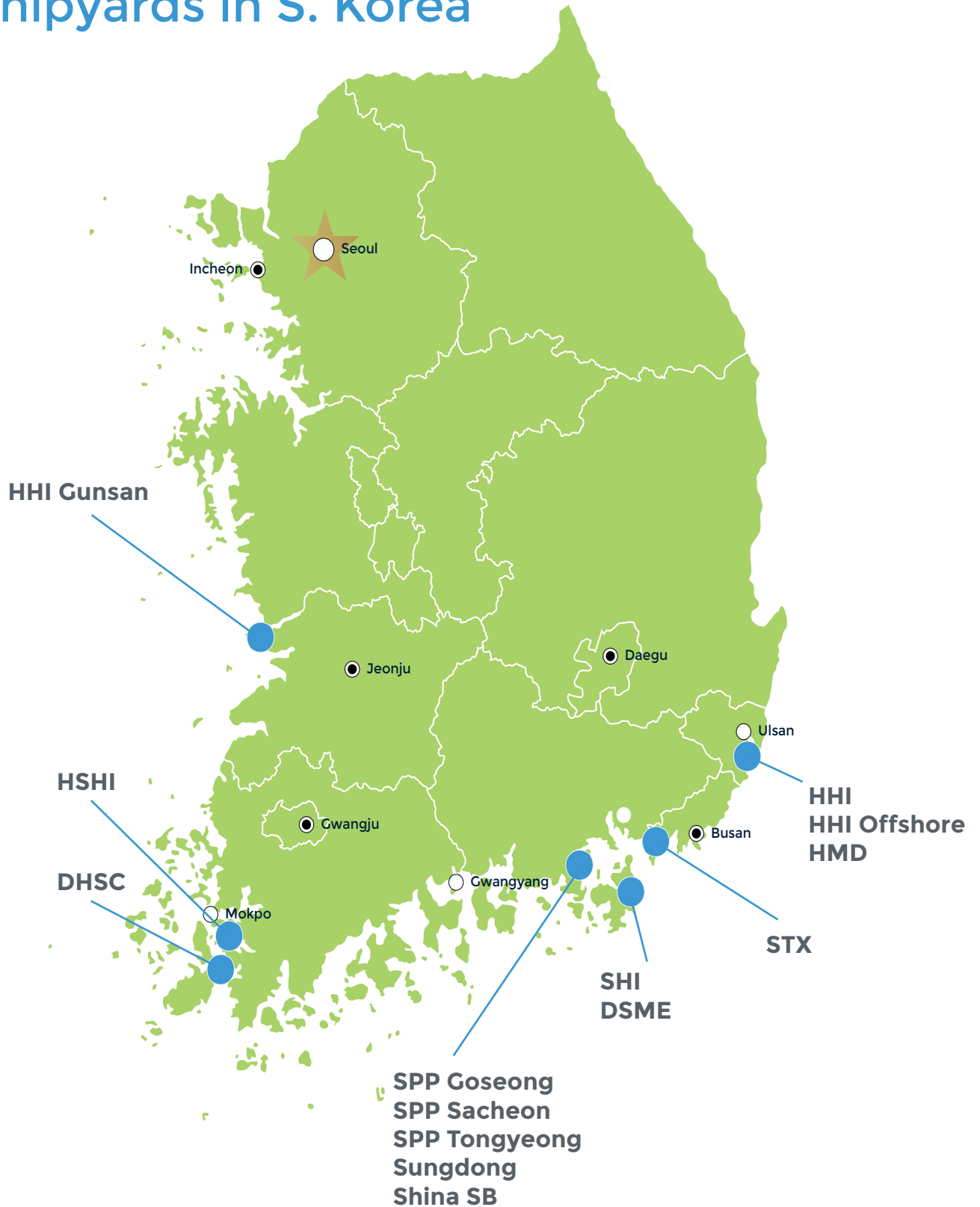


# Experience

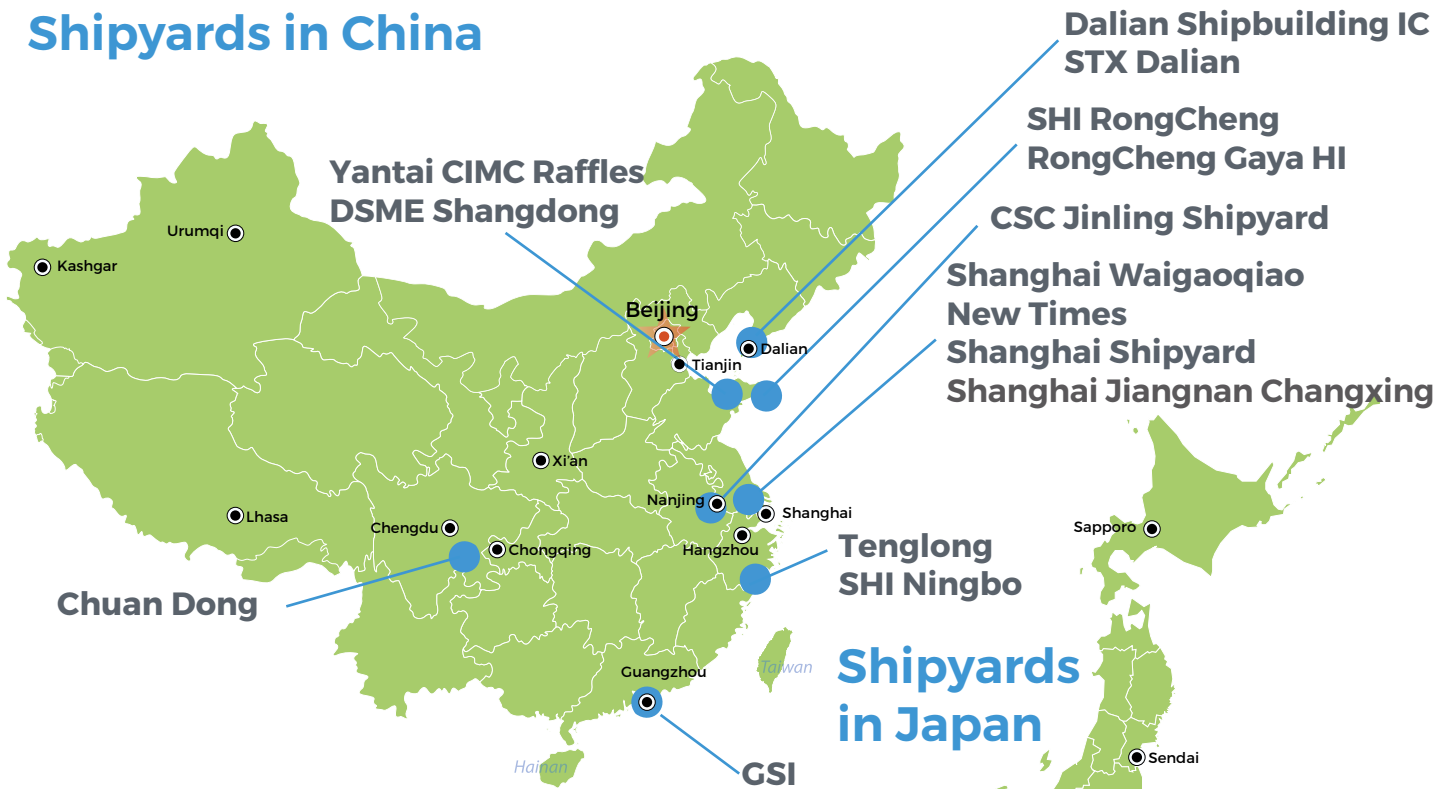
Ship Type	Contracted	Supervision & Other Services (contract negotiation, plan approval, makers selection)		Other Services Only
		Delivered	Underway	
Oil Tanker	73	63	5	5
Prod/Chem	101	84	2	15
Gas Carrier	26	20	-	6
PCTC	2	2	-	-
RO-RO	14	14	-	-
Container	15	15	-	-
Bulk Carrier	71	61	7	3
Livestock	2	2	-	-
Anchor Handl. & Supply Vsl	6	2	-	4
Passenger	4	1	1	2
Naval Vessel	6	5	1	-
<b>TOTAL</b>	<b>320</b>	<b>269</b>	<b>20</b>	<b>31</b>

(October 2019)

# Shipyards in S. Korea



### Shipyards in China



### Shipyards in Japan



### Shipyards in Indonesia



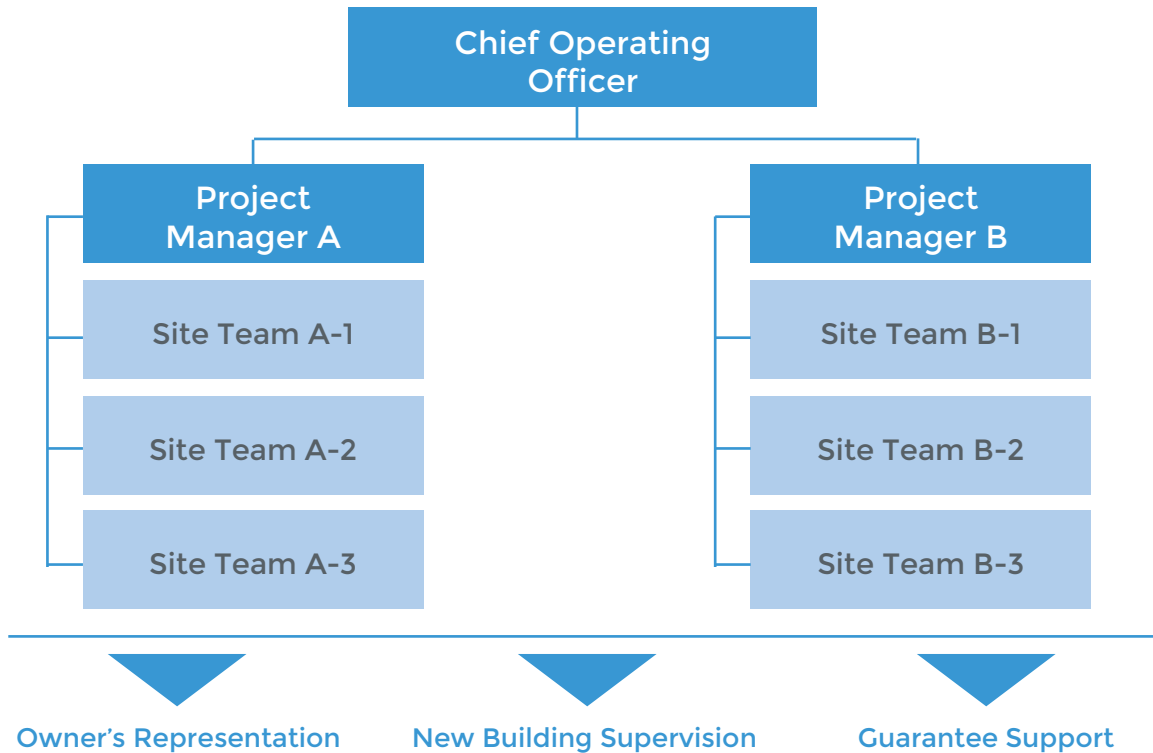
### Shipyards in Vietnam



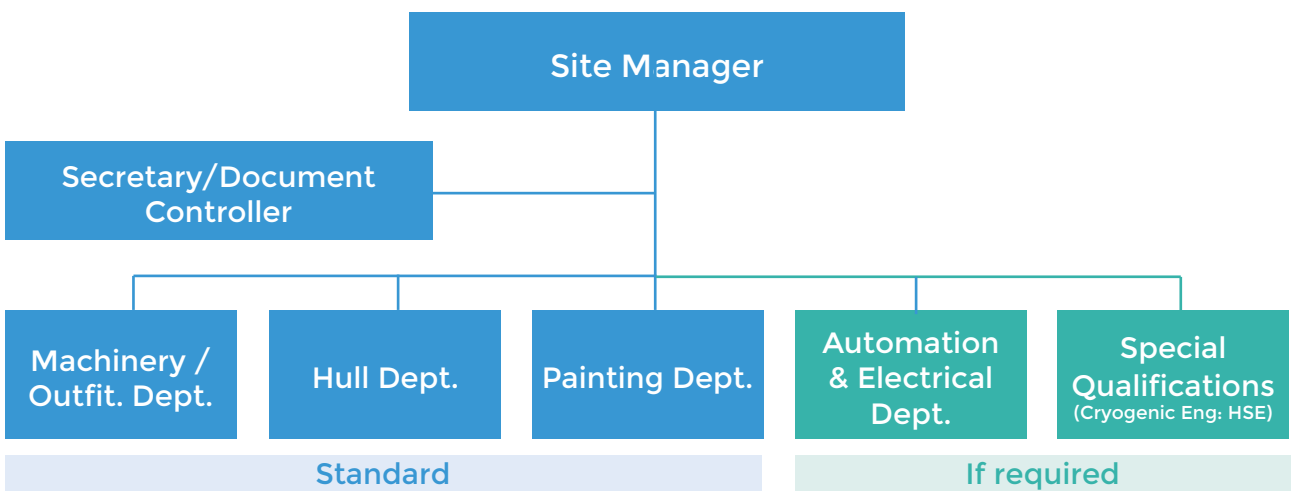
# Organization

SeaQuest Hong Kong	SeaQuest Geneva	Building Countries	SeaQuest Beijing
Corporate & Administration	Commercial & Marketing	Operations Department	Commercial & Marketing
Finance & Accounting	Finance, Accounting & Project control	Site Offices	
Human Resources	Technical Department	Technical Department	
	Quality Assurance & IT	Quality Assurance & Safety	

# Operations Department



# Site Office - Typical Organization







# Our People

SeaQuest ensures project stability by bringing together key personnel and technical staff.

## Key Personnel

Qualified Naval Architects and Engineers with extensive work experience within the shipping world.

## Technical Staff

Operational experience with various types of vessels, proven shipbuilding experience for plan approval and construction supervision.

## Senior Employees

Expatriates and local engineers, overseen by an expatriate Site Manager.

## Site Teams

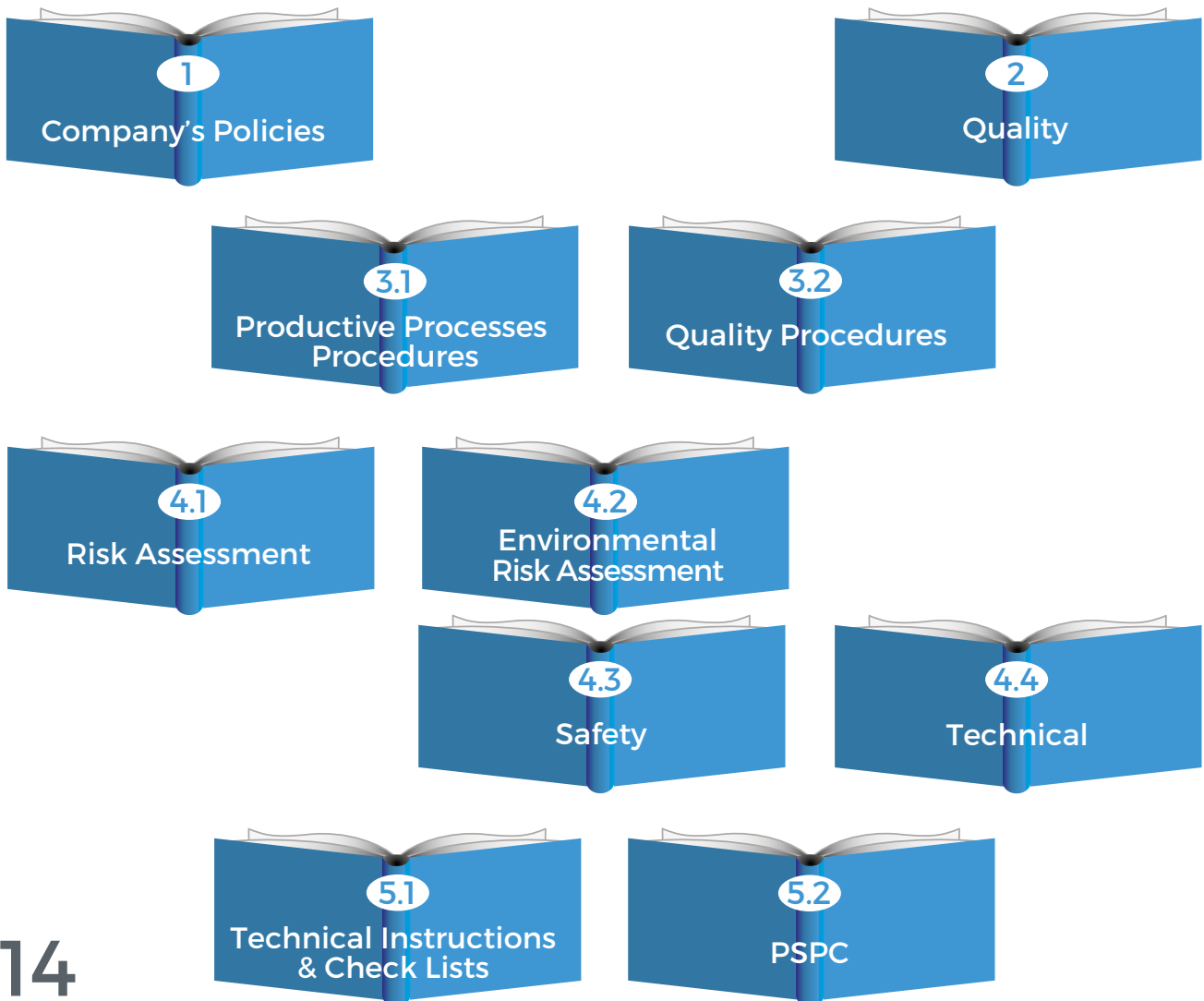
Directly selected by company's executives on the basis of their professional competence and personal character.

# The Quality Management System

SeaQuest Quality Management System consists of refined procedures developed through years of building and operational experience.

SeaQuest methods are more stringent than the procedures usually implemented by shipyards, enabling us to achieve higher standards of quality.

## SeaQuest Quality Manual



# ABS Quality Evaluations

## Certificate Of Conformance

This is to certify that the Quality Management System of:

**SeaQuest Marine Project Management Ltd**

**26, Rue Adrien-Lachenal**

**Geneve**

**Switzerland**

has been assessed by ABS Quality Evaluations, Inc. and found to be in conformance with the requirements set forth by:

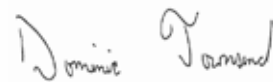
**ISO 9001:2015**

The Quality Management System is applicable to:

**THE PROVISION OF SUPERVISORY SERVICES FOR NEW BUILD PROJECTS AND THE PLANNING AND EXECUTION OF THE NECESSARY PLANNING APPROVALS**

This certificate may be found on the ABS QE Website ([www.abs-qe.com](http://www.abs-qe.com)). For certificates issued in the People's Republic of China information may also be verified on the CNCA website ([www.cnca.gov.cn](http://www.cnca.gov.cn)).

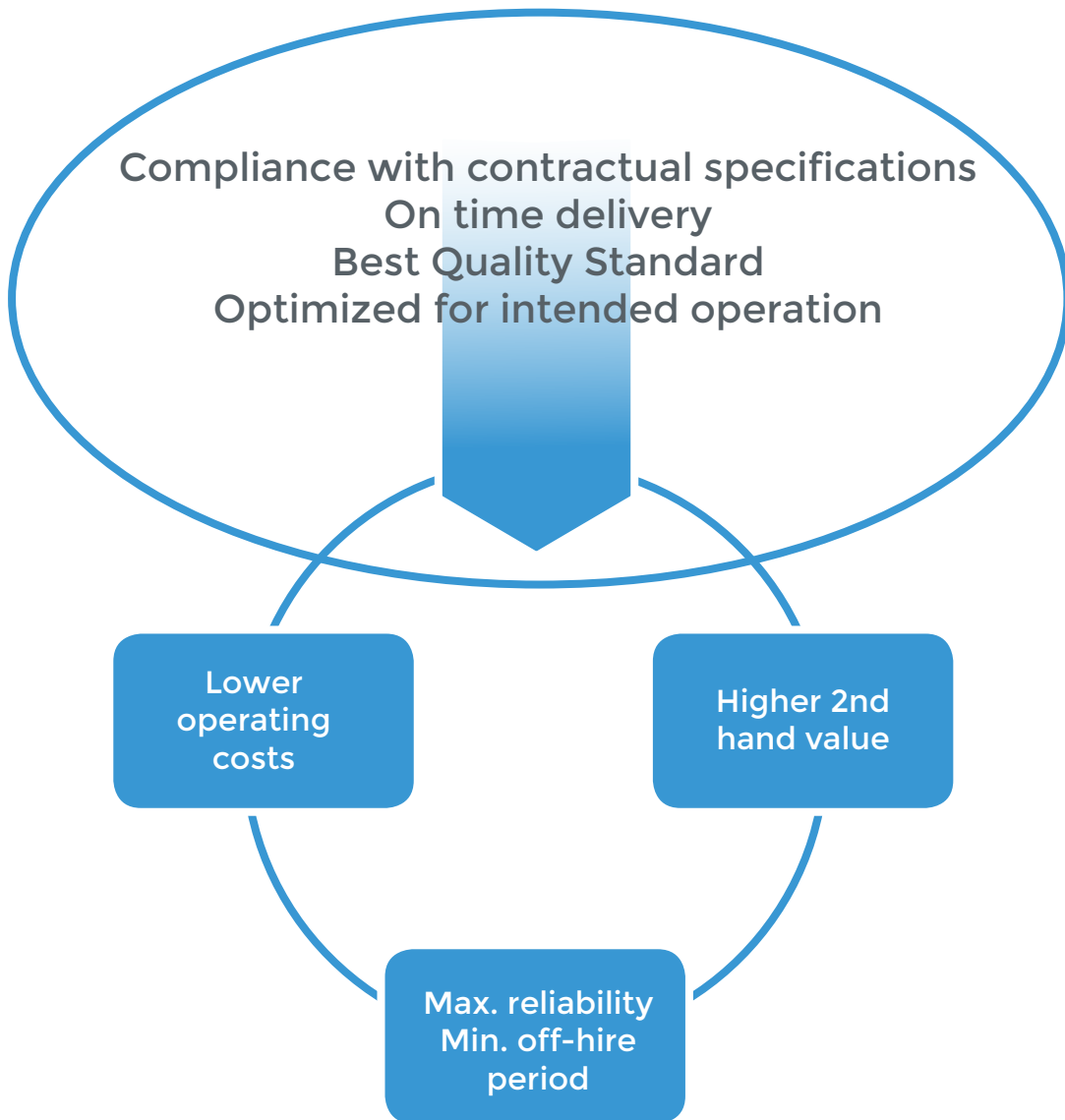
Certificate No: 38858  
 Effective Date: 16 July 2019  
 Expiration Date: 14 July 2022  
 Revision Date: 17 July 2019



Dominic Townsend, President



# Why appoint a professional new building consultant?





# Project Management

SeaQuest Managing Director is resident in South Korea.

Project Managers are stationed in the building country for the duration of the contract.

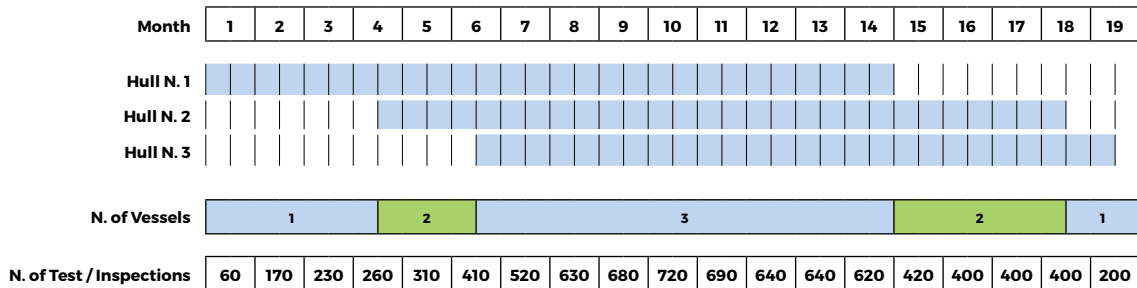
- Responsible for overseeing projects' development and progress
- Provide vital guidance, support and direction for any major/strategic issue which impacts on key events, ship's delivery and cost
- Pro-actively take actions for any problem experienced in similar ships and equipment
- Regular attendance at yard and key events (kick-off, keel laying, launching, main engine/shaft and rudder alignment, weighing, sea trials, delivery)
- Guide the project team with greater vision in case of major safety issue or construction stage accident
- Single line of responsibility with Site Manager, site team, owner and builder

# Three VLCCs at a Far Eastern shipyard

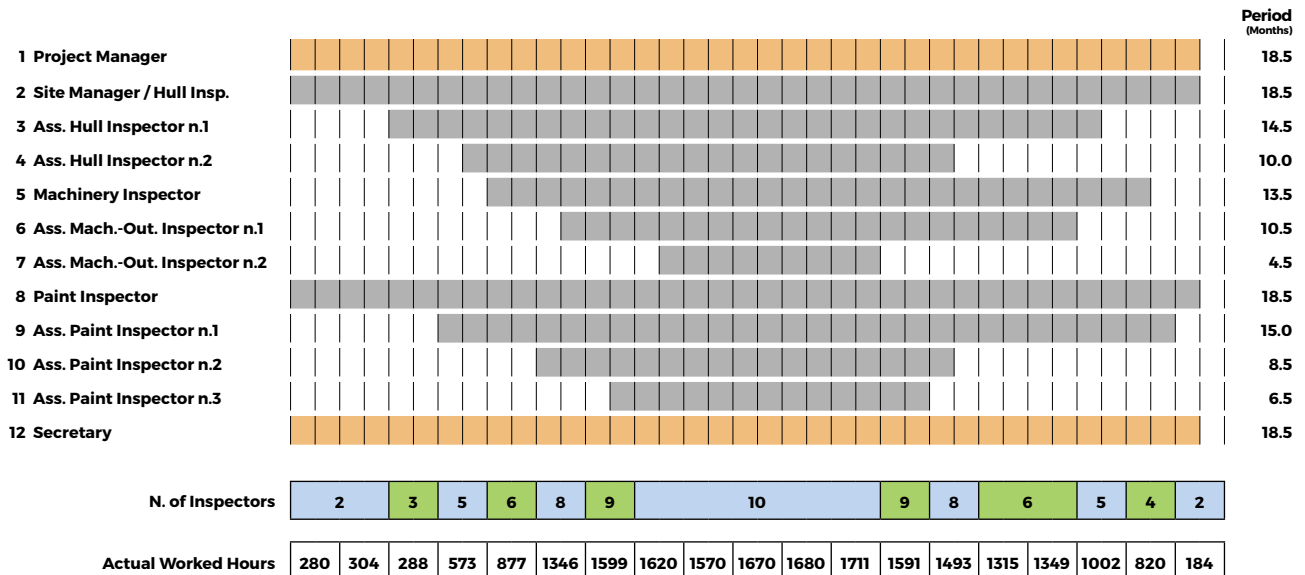
## Average number of Inspections & Tests per Hull

Hull	800
Machinery/Outfitting	700
Automation/Electric	175
Painting cargo tank / BWT (PSPC)	1,100
Factory Acceptance Tets	25
<b>Total</b>	<b>2,800</b>

## Building programme and indicative n. of Inspections & Tests per Month



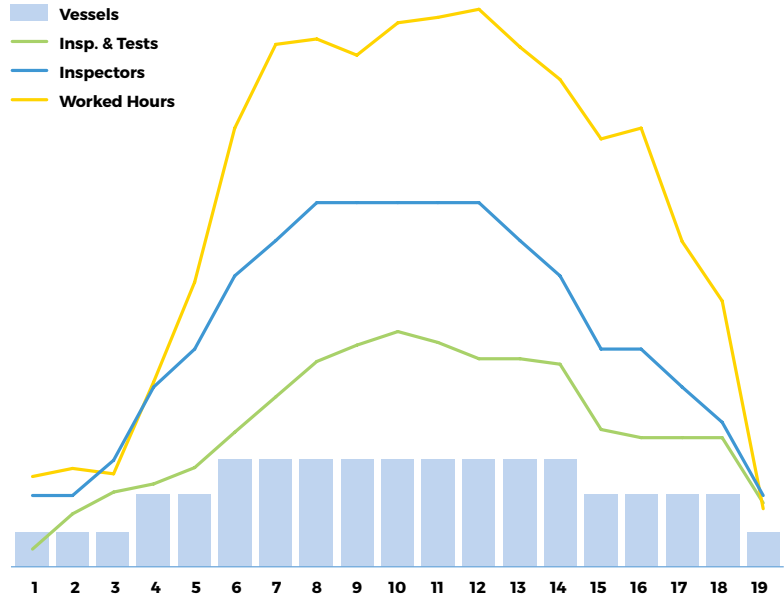
## Site Team Planning



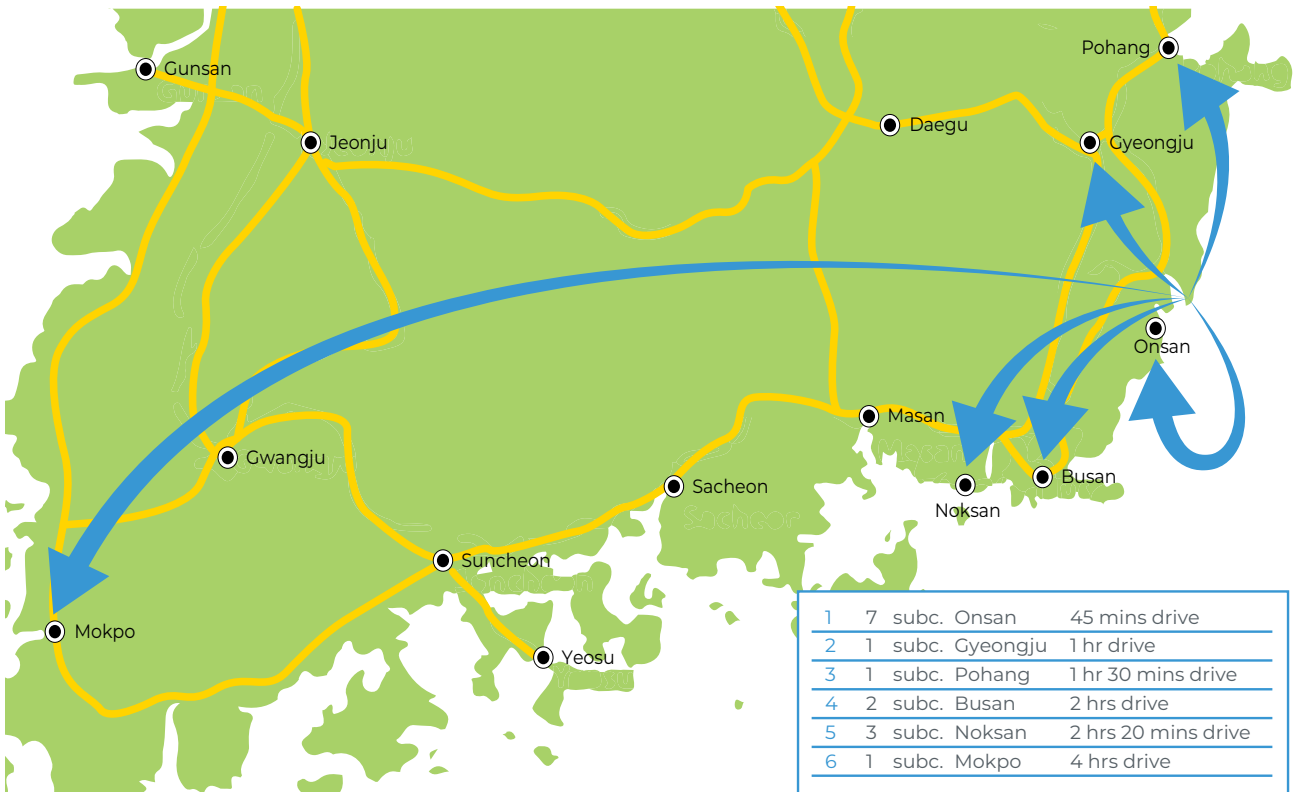
## N. of Vessels vs. Inspections & Tests plan vs. n. of Inspectors vs. actual worked hours

Month	N. of Vessels	N. of Inspectors	N. of Insp. & Tests	Worked Hours
1	1	2	60	280
2	1	2	170	304
3	1	3	230	288
4	2	5	260	573
5	2	6	310	877
6	3	8	410	1,346
7	3	9	520	1,599
8	3	10	630	1,620
9	3	10	680	1,570
10	3	10	720	1,670
11	3	10	690	1,680
12	3	10	640	1,711
13	3	9	640	1,591
14	3	8	620	1,493
15	2	6	420	1,315
16	2	6	400	1,349
17	2	5	400	1,002
18	2	4	400	820
19	1	2	200	184
<b>Total</b>		<b>125*</b>	<b>8,400</b>	<b>21,272</b>

\*man months

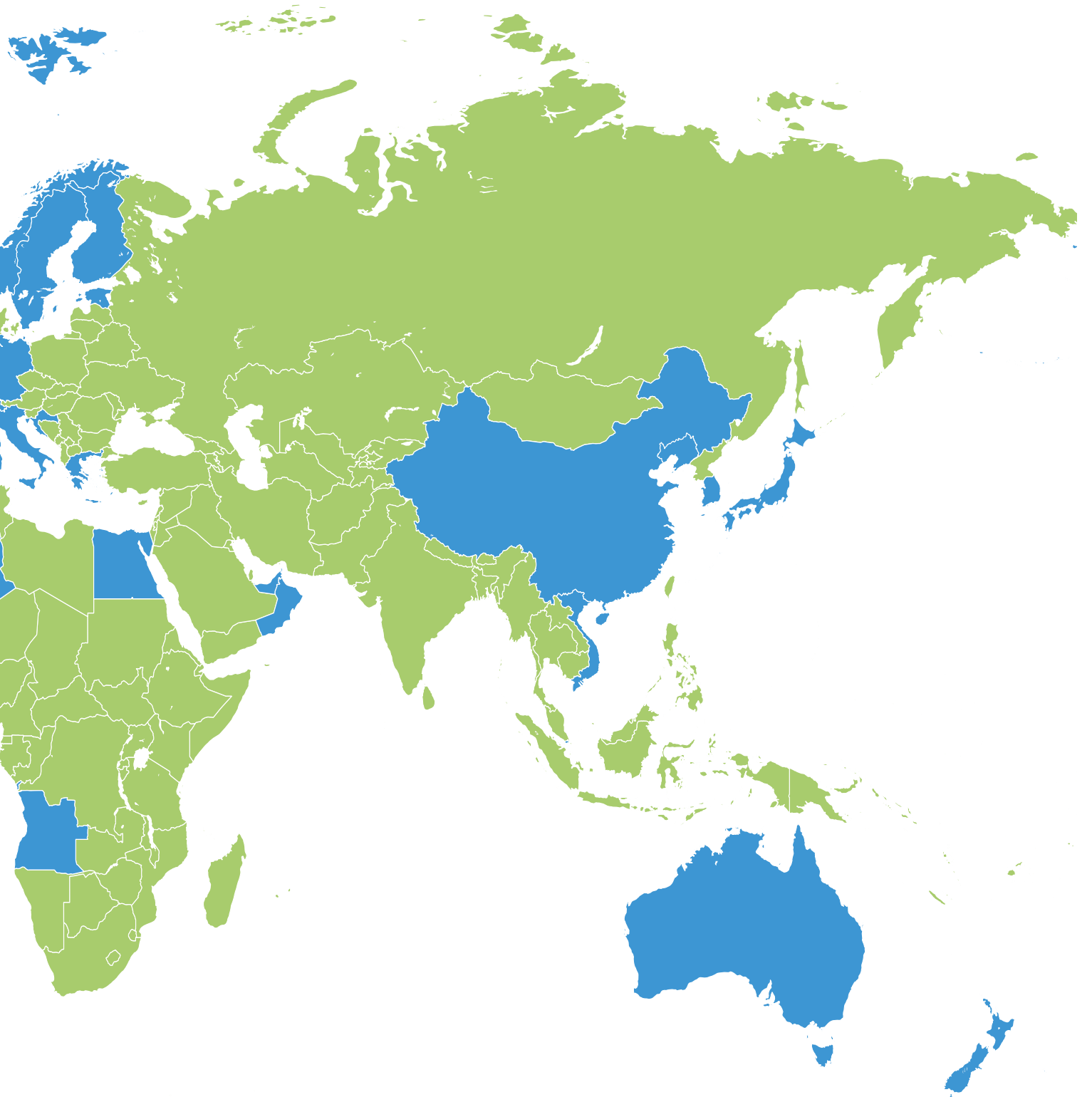


## Scattered Subcontractors' Locations



# Worldwide client base







# Main clients

**NESTE**

**ONEX**  
DMCC



OLYMPIC SHIPPING  
AND MANAGEMENT S.A.



AMPTC



METROSTAR MANAGEMENT CORP.



TRANSPETROL



EURONAV



Andriaki Shipping Co. Ltd.



**GLENCORE**

Topley Corporation



SOCATRA  
Société d'armement et de transport

ST Shipping & Transport







# seaQuest

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## Registered Office

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